## DEFY ZERO WEATHER , GREAT COAST-TO-COAST JENNINGS MOTOR CO. AUTO SHOW WILL OPEN WITH CADILLAC EIGHT ROAD SYSTEM FORESEEN

Have Finest Highways in World.

to Atlanta, Ga., to Birmingham, Ala., to Memphis, Tenn., and then across Arkansas and on to the Pacific Coast over a route not yet decided upon, Governor Harris, of Georgia, Mayor Candler, of

Atlanta, and Judge T. E. Patterson, chairman of the State highway commis-sion, were among the speakers at the

luncheon given in honor of the Alabama

Senator whose name was coupled with that of Representative D. W. Shackle-ford, of Missouri, in the passage of the

The consensus of opinion, and the sub-sequent action of the business meeting, was that a great highway made up of

would prove of incalculable benefit to the

which connecting highways would serve

in military mobilization purposes. It was agreed that the use of combined Federal and State money should have reference to roads which serve the greatest

number of people and relieve the states

of a percentage of their expensive high-ways and thus make it possible for the States to give increased co-operation to the counties on the essential market

held probably the most important gathering yet of the Bankhead Highway, for the governors of practically all the States included in the route have given assurance of being present.

Immediately the complete route is set-

In Birmingham, April 19, there

post roads

Federal Aid Road Act.

intercommunicating State

Winnipeg Men Drive Through Drifted Senator Bankhead Says Nation Will Snow at 25 Degrees Below.

spite of temperatures which ranged a 25 to 37 degrees below zero; in spite mow drifted, at times, higher than

In spite of temperatures which ranged from \$5 to \$7\$ degrees below zero; in spite of snow drifted, at times, higher than the radiator of the car, and in many places obliterating all trace of road and fences, D. D. Lewers and F. H. Dunsford, of Winnipeg, recently drove a Cadillace "Eight" from Moose Jaw to Winnipeg.

Even under the combined difficulties of bitter cold and deep drifts, the trip of 476 miles was made in twenty-six hours of running time. On several octations it was necessary to buck snow-drifts which were higher than the radiator. When the car was sent into these at a speed of \$5 or 40 miles an hour, the snow flew as though a snowplow were casions it was necessary to occar and carding the shortly be come in the chairman of the same at a speed of 50 or 40 miles an hour, the senate Committee on Postoffices and snow flew as though a snowplow were boring in. The only real peril encountered was on the final stretch, from Poplar Point to Winnipes. Here the road was drifted full, from fence to fence, and there was no means of telling the appropriations of from \$50,000,000 to \$75,100,000 annually for highways progress."

It is doubtful if a more enthusiastic series of good roads meetings have been series of good roads meetings have been series of good roads meetings have been ke. However, Mr. Lewers piloted his ar through without mishap.

Time and again, at the various points held than the sessions which had to do

ere stops were made, Mr. Lewers says with the Atlanta gathering in connec-and Mr. Dunsford were asked where tion with the Bankhead Highway, to ex-tend from Washington to Richmond, Va., he and Mr. Dunsford were asked where they came from and where they were going. When they said they were on their way from Moose Jaw to Winnipeg. either not believed, or they were

## TAKES HILL SO STEEP "GAS" RUNS OUT TANK

Remarkable Record Made by Dort Car at Atchison, Kan.

e motor cars climb hills and others simply "eat 'em up." In the words of Miller Bros. Auto Co., local distributer of the Dort line of motor cars, the Dort is distinctly in this latter class.

The firm tells of some recent tests of this hill climbing ability of the Dort that were made on the hills just outside Atchison, Kan. In filling the gasoline tank just previous to these tests, the filler cap was mislaid and the cap from another car of larger size was laid over the open-ing. One of the grades taken was so steep that just before the top of the hill reached the angle of the car was such that a quantity of gasoline ran out of the tank onto the floor of the car, yet the sturdy little car did not falter or miss a single explosion, but kept on the top of the hill without the drive being obliged to shift from high to see

ond speed.

This is particularly remarkable because the Dort tank, which is located in the dash, has a projecting spout of several inches, and under ordinary conditions it would be necessary to place the car al-most perpendicularly to spill even a drop of gas from the tank.

Miller Bros. vouch for the truth of this story, which was related to Mr. Mansfield, general sales manager of the Dort Motor Car Co., at the recent Chicago Automo-bile Show, and was attested to by several observers who were in the car at the time.

# BARRY-LINCOLN FIRM

Newly Formed Fourteenth Street Com-

Considerable interest has been manifested in local motor circles by the announcement of the appointment of the Barry-Lincoln Motor Company, with palatial salesrooms at Fourteenth and N streets, as representatives of the Pull-man cars in this city in conjunction with the William P. Barnhart Company, dis-tributers for the South.

In announcing this innovation, Mr. Barnhart states that it is in line with the Pullman policy of wider distribution, and will result in giving Pullman owners greater latitude in their purchases in each locality, at the same time affording Pullman owners a far greater radius of service.

of service. The new of service.

The new firm is made up of John H.
Barry and R. E. Lincoln, both men of
considerable experience in motor circles,
Mr. Lincoln having left the sales department of the William P. Barnhart Company to join Mr. Barry in the formation
and management of the new Pullman

agency.

The new company will be in position within the next few days to show all the new 1917 Pullman models and expects to nave its formal opening on Thursday.

#### AUTO NOTES.

H. S. Gresser, formerly sales manager of the Acme Auto Top Company, has associated himself with the Woodruff Motor Company, and will have charge of the Empire end of the business.

William P. Barnhard & Co. did excep-tionally well at the Frederick Automobile Show, closing up nearly \$75,000 worth of business. The firm's main trouble is getting cars, due to demoralized freight con-ditions. The firm is behind from fifty to sixty orders for Pullman cars. Other motor companies are experiencing the same difficulty, and several factories have been forced to close.

Qavid R. Lehman, formerly with the Record Auto Company, has established a modern tire and repair shop at \$11 H street northwest. He is specializing on tire repairing, vulcanizing, etc.

Edward Turner of the American Auto Supply Company, is a busy fellow these days arranging stock at his new place of

A. H. Shoup has associated himself with Miller Bros, Automobile and Supply House as general manager.

The Circle Tire Company, Inc., has just laid in a new line of Miller Cord Tires, which promise to give exceptionally good

The few bright days experienced last week put new life in the auto trade, and all dealers report greater activity in

A. F. Knobloc, vice president and general manager of the Cole Motor Car Company, called on the local agent last

Miller Bros. Automobile and Supply House reports the sale of the following cars: Dort-J. R. Rice, 915 Nineteenth street; W. P. Munday, Roanoke, Va.; Vincent Marino, 725 Eighth street southeast; B. G. Casbarian, 511 Twelfth street northwest; William P. Riley, 4013 Eighth northwest; William P. Riley, 4013 Eighth street northwest; C. W. Ramsburg, Win-chester, Va.; C. B. Hughes, Norfolk, Va.; J. O. Jecko, 1502 Meridian street north-J. O. Jecko, 1502 Meridian street north-west; A. P. Huey, Massey, Md. Mitchell-Walter A. Bruwn, 624 Fourteenth street northwest; Bureau Supplies and Mc-counts, Navy Department; Thomas T. Luckett, 1372 Kenyon street; J. L. Price, Richmond, Va.; S. A. Putman, Court of Claims; F. A. Gaegler, 17 Quincy place northwest; Peter C. Schaefer, 129 B street southwest; O. A. Men. 1909 Dougles street southeast; O. O. Allen, 1994 Douglas street northeast. Briscoe—Dr. Floyd M. Owen, 1996 G street; R. C. Young, Hagerstown,

# TO HANDLE APPERSON NEXT SATURDAY NIGHT

Sales Corporation Appointed Representative for Popular Car.

The Jennings Motor Sales Corporation, of which Joseph A. Jennings, C. C. Rohr, L. B. C. Delaney and Christian Mygind "I predict that in the lives of the

of which Joseph A. Jennings, C. C. Rohr, L. B. C. Delaney and Christian Mygind are the incorporators, has been appointed representatives and dealers for the Apperson car.

W. B. Weissblatt, sales promotion manager, when seen at the Crow Motor Sales Company, which is the temporary office, said that when the new quarters are occupied on Connecticut avenue, where the Hal Twelve and Apperson cars will be distributed, this will be another link in the automobile chain of service stations and distribution branches reaching from Albany, N. Y., to Havana, Cuba. This chain will be not only for the sale of automobiles handled by the Jennings Motor Sales Corporation, but their primary purpose will be for the service and accommodation of their clients.

The New York office is managed by E. R. Hollander, formerly sales manager of the Flat car.

It is expected that the opening of the

the Southern territory, with headquarters in this city, is a man of long experience in the automobile business, having been one of the consulting engineers in the Harry A. Lozier Company, builders of the Hall Tracker

# would prove of incalculable benefit to the States passed through and would meet our national necessities, commercially, socially, and for defense. Senator Bankhead, in the course of his address, dwelt particularly upon the great wisdom of keeping in mind at this time the part which connecting highways would serve **AIM OF MOTORISTS**

Miller Brothers Auto Company Gives Advice Concerning Fuel.

R. Hollander, formerly sales manager of the Flat car.

It is expected that the opening of the Philadelphia and Baltimore branches will follow very shortly, and by August plans call for the opening of branches in the principal points south of Washington. In Washington the new service station at 58 B street southwest will have a trained corps of mechanics on the job twenty-four hours a day.

The Jennings Motor Sales Corporation is the Eastern distributor for the Hal Twelve and the Crow cars, and distributors for the Apperson in Maryland, Virginia and the District of Columbia. The firm therefore handles automobiles of four, six, eight and twelve cylinders, the Apperson being made with both six and eight cylinder types of motor.

Christian Mygind, general manager for the Columbia are sized from the beach to the street floor. Tickets will be taken up before entering the elevator. Due to the fact that it is to be held during inauguration in the principal points. The service of this city, it was agreed that they would be given space on the lower of the two floors. In this manner the truck exhibition will not interfere at all with the pleasure car display. There will be two bands of music, one on each floor. An ample stairway provides means of getting from floor to floor. The elevators, as they take people up, will follow the idea of the New York show and stop only at the top floor. Visitors will have to walk to the lower floor, and from there back to the street floor. Tickets will be taken up before entering the elevator. Due to the fact that it is to be held during inauguration the principal provides means of the control of the contro entering the elevator. Due to the fact that it is to be held during inauguration time, many of the local dealers who are exhibiting, have invited their subdealers to meet them at the show, discuss plans for the spring, and arrange for car shipments. It is customary for the dealers at this season of the year to get in touch with their territory and take up these matters with the various agents as they visit their cities. Conditions will be re-

wast their cities. Conditions will be re-versed this year, however, for the deal-ers will want to attend the inaugural ceremonies and take in the automobile show at the same time. Easily Accessible.

Pennsylvania avenue is the main thoroughfare of the city during this period when the city is filled with visitors the fact that the show is to be "Don't kick about the poor quality of in a place so easy to reach from this gasoline the roadside dealer sells you," advises the Miller Bros. Auto Company, local distributer of the Dort motor cars. "Urge some Senator here to look into the There is hardly a family in the city who will not have some gasoline the roausus days advises the Miller Bros. Auto Company, a large crown of Washingtonians will also be out in force. Washingtonians will also be out in force. There is hardly a family in the city who during this time will not have some Bureau of Standards and the Bureau of Mines. He can do something to help won." immediately the complete route is setcould be necessary to place the car atcould be necessary to place the car atcother perpendicularly to spill even a dropigas from the tank.

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MARRY-LINCOLN FIRM

TO SELL PULLMAN CAR

MAKING AUTOMOBILE DO CHORES
A novel device called a motor treadmill has just been put on the market by
a New England manufacturer, says the
Popular Science Monthly. It makes it
was possible for the present stive.

Considerable interest has been man!

Considerable interest has been man!

Considerable interest has been man!

# MARION-HANDLE WHEN YOU SLAM THE

Six-40 \$1275

> 120-inch Wheelbase

4-inch Tires 7-passenger Touring

> or 4-passenger Roadster Six-60

\$1575 125-inch Wheelbase

41/2-inch Tires

front door and slip behind the wheel of a Marion-Handley—

And you glance up and see friend Jones passing as you glide easily away, you just naturally feel good-

Because you know Jones will be saying to himself "Smith certainly has a beauty of a car."

No one can get away from the quiet individuality—the beauty and finish and power of the Six Pre-Eminent.

Come in and look it over. It's the kind of a car you're bound to like.

#### F. O. B. Jackson PREMIER SALES CO.

1020 Conn. Ave.

Phone M. 7253. W. L. HUMMER, General Manage Dealers' Territory Available in Maryland and Virginia

Built by The Mutual Motors Company, Jackson, Michigan.

NEXT SATURDAY NIGHT

NEXT SATURDAY NIGHT

Two Bands of Music Will Be Stationed on Each Floor—Throngs Expected.

The District's automobile show opens in the Union Building next Saturday night and continues for one week.

Toward the latter part of the week exhibitors will begin moving in their displays, and by early Saturday afternoon everything will be in place for the noon everything will be in place for the same time offered a plan for abolishing the confusion arising from the difference in time between various points on the continent, says the Popular Science Monthly. The new clock has but eight figures on the dial, with a small square in the center which shows M from 1 in the morning until 5; N for noon, and E for evening, the third division.

The inventor makes this suggestion: Inaugurate a uniform time all through the United States, and let Washington, D. C., be the heart of our time system.

The twenty-four hours of the day can be divided into three sets of eight hours and the different divisions indicated as M. N and E. or Di. D2, and D3. This Bixler and Adeline Lawren

#### PUPILS IN RECITAL

The pupils of Mrs. Anna M. Jorgensen, of Capitol Heights, Md., gave a musical and entertainment entitled "The Old Maids' Club." and arranged by Mrs. Jorgensen, at the town hall on Tuesday.

#### SQUIRREL GUARD FOR TREES.

and entertainment entitled "The Old Maids' Club." and arranged by Mrs. Jorgensen, at the town hall on Tuesday.

The following plano pupils took part: Ethel Manigan, Adfiline Kunzel, Marian Rawlings, Harry Simons, Belle Simons, Sarah Olsen, Catherine Gibbs, Willie Popular Science Monthly.

### ANNOUNCING

## APPERSON AUTOMOBILES

SIXES—EIGHTS

THE ROADAPLANE CAR

4 Passenger "Chummy" Roadster 6 or 8 Cyl.

The Apperson Roadaplane is a refined motor car-a motor vehicle which has back of it the actual experience of nearly twenty-five years of labor in constructive directions.

Here is a motor that challenges the most acute ear-it is so silent, so noiseless, so free from the slightest vibration—truly the work of Mastermen. Here is a car so exact in weight, so carefully balanced, that it is not a matter of mere pounds but ounces.

Here is a car so miserly in the use of gasoline that mileage records surpass all previous performances.

Here is a car so light on its feet that tire-life is prolonged to a time heretofore thought impossible. Downy cushions give each passenger a feeling of complete relaxation and

nerve repose. Fatigue is unknown here. The long hammock-like springs gently absorb all road shocks. Patented cushion springs make riding enjoyable for an indefinite period.

Truly, the Apperson Roadaplane creates a new style of horseless travel.

#### TOURING CARS

5 Pass. 6 Cyl.....\$1690 7 Pass. 6 Cyl.....\$1750 7 Pass. 8 Cyl.....\$2000 "CHUMMY" ROADSTERS 4 Pass. 6 Cyl.....\$1750 4 Pass. 8 Cyl.....\$2000

Speed Boy.....\$2000

## Crow Motor Sales Co., Inc.

1315 New York Ave. N. W.

New York

Washington

Havana, Cuba

